



ANNUAL WEEKEND & INDUSTRY TRADE SHOW

Dear MLA member and Annual Weekend attendee,

The 2018 MLA Annual Weekend and Trade Show is scheduled for January 18th – 21st, 2018 at the Resort and Conference Center at Hyannis, 35 Scudder Ave, Hyannis, MA 02601.

<http://www.capecodresortandconferencecenter.com>

If you have not attended the Annual Weekend and Trade show in many years, well then this is the year you won't want to miss out on all the fun and camaraderie. There will be lots of giveaways, raffles, Casino night, great entertainment and laughs with friends you may not have seen in years!

Enclosed you will find the room reservation form along with other important information about how you can help make the show even more successful. All of the forms are available on the MLAs website Annual weekend page www.lobstermen.com if you want to share the fun with friends. The more the merrier!

All rooms and booths are on a first come first serve basis. If you would like a specific room or booth location **DO NOT** delay in getting you reservations in early.

Last years show was a great success thanks to the many MLA members, vendors and show attendees who are dedicated to the fishing industry. The Annual Weekend Committee continues to work hard to bring you new vendors to keep you up to date with all the newest gadgets and equipment in the industry.

If you are interested in helping at the show please call the office and we will be more than happy to have your help. Let's make this 2018 Annual Weekend one to remember!

See you in January, *Annual Weekend Committee*



ANNUAL WEEKEND & INDUSTRY TRADE SHOW

The Massachusetts Lobstermen's Association will be holding it's Annual Weekend and Trade Show at the **Resort and Conference Center at Hyannis, Hyannis, MA** on January 18 (set up day)—January 21, 2018. The show hours are Friday and Saturday 9-5 and Sunday 8-10am. The aim of this event is to provide an opportunity for lobster fishermen, dealers and equipment suppliers to get together for communication, education *and to have some fun too*. Since the Association also provides educational grants to college bound children of our members, any profits from this event go towards these education grants.

The Annual Weekend Committee is asking if you would help us by being a sponsor for one of our show activities or raffles. These are some of the sponsorship opportunities; the Scholarship Fund Raffle, the Hospitality Room, the Craft, the Comedian, and the printing of the program.

All contributors will be recognized in the show program. Please note that the show program will go to press on January 12th so we need to have everything in by then.

The MLA currently has over 1,800 members which include lobster fishermen, lobster and seafood dealers and equipment suppliers and works all year for the collective good of the resource and the lobster industry.

Admission to the Trade Show Exhibit Halls and Seminars is FREE

We sincerely hope that you will consider helping us out and we thank you in advance for any support you can give.

Annual Weekend Committee

Please return letter with your donation.

Name: _____ Amount: \$ _____

What would you like to sponsor?

- | | |
|--|---|
| <input type="checkbox"/> Scholarship Fund Raffle | <input type="checkbox"/> Craft |
| <input type="checkbox"/> Hospitality Room | <input type="checkbox"/> Comedian |
| <input type="checkbox"/> Printing of Program | <input type="checkbox"/> Let Committee decide |

Thank you for your continued support of the MLAs Annual Weekend and Trade Show



MLA's *GRAND SILENT AUCTION*

January 20, 2018

Sea Crest Beach Hotel in Falmouth, MA

Preview auction items Friday 1/19/18 9:00-5:00 &

Saturday 1/20/18 9:00 – 12:00

Auction starts promptly at 12:15 and ends promptly at 12:45

*All proceeds from the auction benefit the MLA Scholarship fund.
Scholarship awards help the children of MLA
members entering their first year of college.*

SILENT AUCTION ITEM OR ITEMS LISTED BELOW:

Silent Auction Item #1

Donation made by: _____

Company Name: _____

Description of Item: _____

Silent Auction Item #2

Donation made by: _____

Company Name: _____

Description of Item: _____

Silent Auction Item #3

Donation made by: _____

Company Name: _____

Description of Item: _____

Please call our Auction Coordinator, Nancy at 781-545-5073 xt. 1

Forms and items can be mailed to: MLA 8 Otis Place, Scituate, MA. 02066, or e-mail Nancy to make other arrangements: nancy.reid@lobstermen.com

Note: By receiving your form early your name will be listed in the show program.

MASSACHUSETTS LOBSTERMEN'S ASSOCIATION
ANNUAL WEEKEND AND TRADE SHOW 2018
Thursday (vendor set up day), January 18, 2018 – Sunday, January 21, 2018

HOTEL RESERVATION FORM – TO BE RETURNED TO

RESORT & CONFERENCE CENTER AT HYANNIS

35 SCUDDER AVE
 HYANNIS, MA 02601
 866-828-8259

Arrival Date: _____ Departure Date: _____

Name (1): _____ Name (2): _____

Name (3) _____

Address: _____

City: _____ State: _____ Zip: _____

Day Telephone: _____ Today's Date: _____

Email Required: _____ Fax: _____

All Hotel & Meal Packages include the following per person: Accommodations for 1, 2, or 3 nights, plus 1 Buffet Dinner on Friday night per person, 1 plated Dinner Banquet on Saturday night per person, all taxes & gratuities are included. *Taxes are subject to increase*

Please check below which of these you are selecting:

HOTEL & MEAL PACKAGES						
Check Choice	Package Type	Nights	Cost Per Package	Friday Evening Buffet	Saturday Evening Banquet dinner Please Select	
				Resort Barbecue	Prime Rib	Local Cod
	1 - Night Package (1 Adult)	Friday only	\$130.00	Included	n/a	n/a
	1 - Night Package (2 Adult)	Friday only	\$161.00	Included	n/a	n/a
	1 - Night Package (3 Adults)	Friday only	\$202.00	Included	n/a	n/a
	1 - Night Package (1 Adult)	Saturday only	\$164.00	n/a		
	1 - Night Package (2 Adult)	Saturday only	\$229.00	n/a		
	1 - Night Package (3 Adults)	Saturday only	\$305.00	n/a		
	2 - Night Package (1 Adult)	Fri. & Sat.	\$294.00	Included		
	2 - Night Package (2 Adults)	Fri. & Sat.	\$390.00	Included		
	2 - Night Package (3 Adults)	Fri. & Sat.	\$507.00	Included		
	3 - Night Package (1 Adult)	Thu., Fri. & Sat.	\$394.00	Included		
	3 - Night Package (2 Adults)	Thu., Fri. & Sat.	\$490.00	Included		
	3 - Night Package (3 Adults)	Thu., Fri. & Sat.	\$619.00	Included		

ADDITIONAL HOTEL NIGHTS

Check all that apply	Additional Nights	Indicate quantity	Cost		
	I want the package as noted above, plus additional Hotel night(s) pre or post package nights. Rate is per night.	Date(s)	\$106.12	n/a	n/a
	Hotel Only (no meals included)– Rate is per night for 1 or 2 adults	Date(s) & # of Adults	\$122.87	n/a	n/a

Cut-Off Date: All reservations for Hotel Rooms must be made prior to **January 5, 2018**. After this date, we can not guarantee availability of guest rooms or the group rate.

Meal Tickets & Choices: All meal choices for the Saturday Night Banquet must be made prior to **January 5, 2018**. If there is no choice made after this date, we can not guarantee your preferred meal choice. Meal selections and number of guest in the package may not be adjusted within 10 days of arrival.

Deposit: We require a deposit of \$100.00 at the time the reservation is made. If the deposit is by credit card, we will charge the deposit in advance when the Reservation Form is received.

Cancellation Policy:

If an individual reservation is cancelled fourteen days or more prior to arrival, the deposit is refunded minus a \$15.00 service charge. If an individual reservation is cancelled thirteen days or less prior to arrival, or does not arrive on the specified dates, the reservation is cancelled for all nights and the deposit will be forfeited.

Confirmation: A hotel confirmation will be emailed to you directly from the Resort and Conference Center at Hyannis. **Check-in time after 3:00 pm & Check-out time by 11:00 am**

Please send this form along with your deposit prior to **January 5, 2018**.

Visa Master Card AMEX Check payable to **Resort and Conference Center at Hyannis**

Total Amount Enclosed: \$ _____

Card Number: _____ Exp Date: _____

Name of Cardholder: _____

Signature: _____ Today's Date: _____

Mail forms, along with your deposit to:
RESORT & CONFERENCE CENTER AT HYANNIS
 35 SCUDDER AVE
 HYANNIS, MA 02601
 OR FAX 508.778.6039

For meals only/additional meals and/or any questions please call the MLA office at (781) 545-6984 xt 2

**MLA Annual Weekend & Lobster Trade Show 2018
RESORT AND CONFERENCE CENTER AT HYANNIS, MA**

Order Form for Extra Meal Tickets

Day/Time	Description	Price Per Person	Number Requested	Total Price
1/19/18 Friday Evening 6:30 pm – 7:45 pm Comedian 7:45-8:45	<u>Resort Barbecue</u> Potato Salad, Cole Slaw, & Assorted Mixed Greens, Grilled Hamburgers, Hotdogs & Sweet Sausage, BBQ Chicken & BBQ Espresso Glazed Country Ribs, Warm Peppers & Onions, Deli Pickles & Condiment Platter, Watermelon & Homemade Brownies, Coffee, Decaf Coffee, Tea and Assorted Sodas	\$50		
1/20/18 Saturday Evening 6:30 pm Dinner	<u>Banquet Dinner</u> Local Cod or Prime Rib of Beef with Warm Rolls, New England Clam Chowder, Caesar Salad, Chef's choice of Starch, Vegetable, Dessert, Coffee, and Tea	\$65		
Please choose Entrée	(Please Choose Entrée)			
	Local Cod-			
	Prime Rib of Beef-			
Casino night 9:00 – 11:00 pm	Total Amount Enclosed: \$			

Name: _____ Tel : _____
Address: _____

<input type="checkbox"/> Visa <input type="checkbox"/> Master Card <input type="checkbox"/> Check payable to <u>MLA</u>	
Name on Card _____	_____
Card Number: _____	Exp Date: _____
Last 3 numbers on back of card: You may call this number in: _____	
Signature: _____	Today's Date: _____

Mail this form to:
Massachusetts Lobstermen's Association
8 Otis Place, Scituate, MA 02066
Tel. 781-545-6984 xt 2
Fax 781-545-7837